



Espen Martinsen (Left), Executive Vice President Sales, StormGeo, and Kim Evanger (Right), Vice President Maritime Partnerships at Kongsberg Digital

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## StormGeo and Kongsberg Digital partner to drive digital innovation in maritime performance applications

By pooling expertise and resources, Kongsberg Digital and StormGeo are committed to transforming how performance data is gathered, analysed, and utilised. As the first step, StormGeo's Performance Application will be available to maritime customers together with Kongsberg Digital's Vessel Insight Vessel to Cloud data infrastructure.

As a global frontrunner in weather intelligence and data science, StormGeo empowers enhanced business decisions in weather-sensitive operations. Their recent partnership with Kongsberg Digital complements this capacity further by offering StormGeo's customers the robust Vessel Insight solution. This enables access to Kongsberg Digital's supply of high-frequency sensor data, which consequently enhances data workflow efficiency, facilitates informed decision-making, and improves operational efficacy.

A significant development within this partnership is the augmentation of StormGeo's s-Insight performance application. High-frequency sensor data will be supplied through Kongsberg Digital's Vessel Insight via their cloud infrastructure. The combined offering is already operational on numerous vessels and has been contracted for deployment on over 100 vessels in 2023. The substantial market interest and rapid adoption of this joint solution underlines its promising potential for revolutionising weather-sensitive operations.

Through this collaboration, Kongsberg Digital's and StormGeo's customers gain access to trusted, enhanced solutions. Vessel Insight users can seamlessly adopt StormGeo's performance solution, while StormGeo's customers benefit from high data and efficiency, leveraging Vessel Insight's robust ship-to-cloud data transfer.

"We are proud to add StormGeo to our partner portfolio, and it is exciting that two Norwegian digital frontrunners are joining forces. United by a shared drive for digital innovation and a strong commitment to decarbonisation initiatives, we are leveraging our respective complementary capabilities in this collaborative partnership to offer high data integrity and streamlining workflows for our maritime customers", says Kim Evanger, Vice President Maritime Partnerships at Kongsberg Digital.

"We are excited to add Kongsberg to our portfolio of partners, a trusted and ambitious market leader in digitalisation. By sharing data safely and reliably, we aim to provide additional value with our s-Insight portal and deeper insights for our common maritime customers. This joint effort pushes the boundaries of innovation and delivers exceptional services to the industry as well as enabling the green shift," says Espen Martinsen, Executive Vice President Sales, StormGeo.

## For more information, contact:

Henning Hammer Torp, Senior Communications Advisor, Kongsberg Digital

Henning.torp@kongsbergdigital.com

+47 416 99 349

Ryan Swift, PR Lead, Saltwater Stone

r.swift@saltwater-stone.com

+49 15735614330

## KONGSBERG DIGITAL

Kongsberg Digital is an industrial software company shaping the future of work by changing how businesses design, operate and maintain their assets. Businesses trust us for our innovative carbon capture and storage technology, new energy ventures towards net zero, voyage optimisation, emissions reduction, and technology to help balance grids and complex power systems. We are transforming carbon-intensive industries by providing industry-leading solutions that extract value from industrial data. We enable businesses to connect physical assets to an industrial work surface, serving as one common infrastructure for decision-making across the value chain.

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## StormGeo

<u>StormGeo</u> is a global provider of weather intelligence and decision support services, with leading solutions for shipping, oil and gas, renewable energy,

onshore industries, and aviation. Offering solutions toward decarbonization, more than 12,000 ships rely on StormGeo software or services for navigational planning, route optimization, weather routing and fleet performance. The company has 24 offices in 16 countries, including eight 24/7/365 global operations centers. As a participant in the UN Global Compact for Sustainable Ocean Business, StormGeo's passion for weather and the protection of natural resources motivates us to support our clients in making informed, environmentally responsible business decisions. StormGeo is a part of Alfa Laval.

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