



Marlink has rapidly expanded its local expert team of sales and technical engineers in Africa

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## Satcom specialist Marlink strengthens Mining team in Africa

*Providing customers throughout the continent with fully managed end-to-end connectivity and digital solutions*

**Oslo/Paris, 8 May 2018** – Marlink has recently strengthened its local presence in Africa to meet the evolving connectivity needs of the mining industry. Being the leading enterprise satellite communications provider, Marlink has rapidly expanded its local expert team of sales and technical engineers to ensure 24/7 fast field support for new installations, servicing,

onsite interventions and technical support for key mining customers in Africa.

With the mining business in Africa rapidly expanding, there is an increased requirement for secure and stable satellite connectivity that facilitates the safe and efficient construction, expansion and management of mines, regardless of the resources being exploited. Due to the lack of terrestrial infrastructure in remote locations, local mining companies rely on satcom-enabled connectivity solutions for remote site automation, corporate network extension and worker welfare, all of which contribute to increased productivity and extended operational lifecycles.

Marlink has a long track record of success in providing connectivity solutions across the entire mining operational chain, from exploration to development and production. Currently, Marlink provides and manages secure business communications solutions in Africa for a large number of global mining companies, interconnecting exploration and productions sites, as well as local offices, to first world head offices, through a mix of fibre, wireless and satellite based solutions, ensuring that its clients benefit from the most efficient technologies available.

With the expanded Marlink team established in various countries in Africa, mining companies can now count on first-hand knowledge and the highest levels of reliability, network security and scalability to support business communications, operations and worker welfare in harsh operating environments.

*“Africa has an exceptional potential growth for companies like Marlink and having first-party presence in countries such as Angola, Burkina Faso, Gabon, Liberia and South Africa, and long-term partners in the Democratic Republic of Congo and Ivory Coast enables us to provide operational services locally and within short timeframes,”* said Catherine Mauvais, Sales Director Africa, Marlink. *“We are keen to continuously expand our local presence to provide customers with fully managed connectivity solutions for all phases of their mining operations.”*

Operating in Africa for decades, Marlink works with clients in diverse industries. For mining customers, Marlink designs and operates turnkey, fully managed hybrid connectivity solutions, integrating fibre and VSAT connectivity for Internet access, email and data transmission, whilst securely connecting mines locally and to international headquarters. Marlink also

offers a range of value-added services to enhance business efficiency including satellite Bandwidth-on-Demand for temporary needs and back-up, Voice over IP; network security, management tools; last-mile terrestrial and wireless solutions to extend connectivity to mine contractors, camps and offices, and pay as you use welfare services for mine employees. For customers scouting new mining projects, the company provides flexible, lightweight L-band services such as Inmarsat BGAN, as well as portable quick-deploy VSAT systems delivering high-quality and cost-effective connectivity for temporary communications.

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**About the Marlink Group**

The Marlink Group is the world's leading provider of end-to-end managed connectivity and IT solutions. The group which includes Marlink, Telemar, Palantir, Livewire Connections and OmniAccess, provides maritime and enterprise customers with an integrated offering of reliable broadband communications and IT, digital solutions, bridge electronics, and flexible service and maintenance.

The Marlink Group's unrivalled portfolio of multi-band communication

solutions covering Ku-, Ka-, C- and L-band services is augmented with mobile and terrestrial links and an industry-unique range of digital solutions. With more than 1000 employees worldwide, the Group serves enterprise and maritime customers globally, including: Shipping, Offshore, Cruise & Ferry, Yachting and Fishing, as well as Mining, Oil & Gas, Utilities, Humanitarian & NGO, Media & Events.

The Marlink Group delivers solutions with unrivalled service and support through an enhanced global footprint, including a network of sales and service locations ensuring customer proximity. Our 24/7 service desk, local presence on all continents and a network of 1250 service points staffed with highly qualified service engineers support our customers globally to operate their business in an ever smarter, safer and more profitable way.

More than 70 years' experience, combined with our strong satellite network and hardware manufacturer partnerships, enables Marlink to bring the power of smart connectivity solutions to customers worldwide, helping them to digitalise their remote business operations wherever they are.

The Group is led by Erik Ceuppens as CEO.

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