



New satellite added captured in dark blue while the light blue shows the entire Marlink Maritime VSAT network

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New satellite capacity enables Marlink's cruising and superyacht customers to use high-speed Internet

Overlapping Ku-band beams for the Mediterranean and Caribbean and new coverage over the Northwest Passage

Oslo/Paris, August 3 2018: Marlink has added new satellites and beams to its global Sealink VSAT network to provide broader flexible access to reliable, high-speed Internet connectivity, enabling operational, crew and guest communications in the fast-growing adventure cruising and bandwidth-

hungry superyacht markets.

Adding new capacity is part of Marlink's strategy to offer a multi-layered network of high-power overlapping beams, delivering redundancy in congested or remote areas to ensure access to high-quality voice and data services.

"As demand for bandwidth increases in all maritime verticals, our combination of satellites, beams and overall orbital spread enables us to maximise the availability, speed, flexibility and agility of the connectivity services we provide, whilst ensuring high throughput even thousands of miles from the equator," said Tore Morten Olsen, President Maritime, Marlink.

The new coverage in the Northwest Passage, the Mediterranean and Caribbean delivers even more potential for digital transformation in the adventure cruise and superyacht sectors. With even more satellites and beams added, Marlink offers one of the largest VSAT networks dedicated to maritime users, offering both beam and frequency redundancy.

A new satellite has been added to the Marlink VSAT network to augment Ku-band coverage in the Northwest Passage, from the east coast of Canada to the western tip of Alaska, helping to open the region further for cruise ships and superyachts looking for adventure off the beaten track.

"With sea ice receding due to climate change, larger vessels are now able to further explore the Northwest Passage, which is generating significant extra demand for connectivity. Choosing a provider with more sources of high throughput services enabled by redundant and overlapping satellite coverage ensures quality of service, resulting in more uptime even in the most remote regions," said Olsen.

Marlink has also added new widebeam High Throughput Satellite coverage to overlap existing capacity in more traditional cruise and yachting regions, illuminating the entire Mediterranean Sea. More capacity has also been added for seasonal peak demands, and additional coverage has been added in the most popular Caribbean yachting destinations. Cruise ships, yachts and commercial vessels crossing the Atlantic are now also supported by extra capacity to stay connected at sea at any time.

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About the Marlink Group

The Marlink Group is the world's leading provider of end-to-end managed connectivity and IT solutions. The group which includes Marlink, Telemar, Palantir, Livewire Connections and OmniAccess, provides maritime and enterprise customers with an **integrated offering of reliable broadband communications and IT, digital solutions, bridge electronics, and flexible service and maintenance.**

The Marlink Group's unrivalled portfolio of multi-band communication solutions covering Ku-, Ka-, C- and L-band services is augmented with mobile and terrestrial links and an industry-unique range of digital solutions. With more than **1000 employees worldwide**, the Group serves **enterprise and maritime customers globally**, including: Shipping, Offshore, Cruise & Ferry, Yachting and Fishing, as well as Mining, Oil & Gas, Utilities, Humanitarian & NGO, Media & Events.

The Marlink Group delivers solutions with **unrivalled service and support** through an enhanced **global footprint**, including a network of sales and service locations ensuring customer proximity. Our 24/7 service desk, local

presence on all continents and a network of 1250 service points staffed with highly qualified service engineers support our customers globally to operate their business in an ever smarter, safer and more profitable way.

More than 70 years' experience, combined with our strong satellite network and hardware manufacturer partnerships, enables Marlink to bring the power of smart connectivity solutions to customers worldwide, helping them to digitalise their remote business operations wherever they are.

The Group is led by Erik Ceuppens as CEO.

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