The Smartgyro SG40 and SG80 gyro stabilizers

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Nautor's Swan Global Service Brings Strategic Mediterranean Hubs to Smartgyro's Expanding Dealer Network

Gyro stabilization specialist announces latest partnership to strengthen distribution and provide technical support for innovative SG series of units in Spain and surrounding regions

Smartgyro has secured the support of an extensive network of established service hubs and boatyards in the western Mediterranean with the appointment of Nautor's Swan Global Service (NSGS) as its latest dealer.

Announced during the Palma International Boat Show, the new partnership enables the Italian gyro stabilization specialist to strengthen its network, presence and technical expertise in several significant strategic regions within popular cruising locations.

NSGS, the customer care division of Finnish boatbuilder Nautor's Swan, encompasses service hubs in Palma de Mallorca, Badalona, Villefranche and Scarlino, and unites several worldwide Authorized Service Centers. In addition, further capabilities are provided by Nautor's Swan Service Centre EMVmarine, a full-service boatyard in Marina Badalona offering extensive on-site facilities and specialist assistance for refit, repair and maintenance for boats and superyachts in the metropolitan area of Barcelona.

Selected as Smartgyro's first dealer in Spain to strengthen the company's existing service points, NSGS will play a key role in introducing the innovative SG series of gyroscopic stabilizers to the market in the country, as well as in Italy, France and Palma, with a particular focus on refit installations.

NSGS places specific emphasis on creating an exceptional level of assistance for customers through quality, flexibility and proactiveness, to complement its core maintenance programs, refit projects, yacht care, racing assistance, spare parts supply, technical consultancy and restoration.

Oscar Ibañez, CEO, Nautor's Swan Global Service, said: "There is certainly a growth in demand for effective gyro stabilization, so we are really delighted to collaborate with Smartgyro as we have seen first-hand the features and benefits of their units. We are confident that our strong industry contacts and customer base will enable us to increase sales, initially for the SG40 and SG80 models. Our technical experience at our main service hubs, and our access to the incredible facility at EMVmarine, will also be valuable in completing successful refits of Smartgryo stabilizers that we are sure will transform the onboard experience for our customers."

Ideal for both leisure boat owners and light duty commercial vessels, the Smartgyro SG series of gyro stabilizers offers unique features which enhance the onboard experience with efficient roll reduction, while also ensuring easy installation and minimal maintenance to increase time spent out on the water.

The Smartgyro range, which currently consists of the SG40 and SG80 models, will soon be expanded with the new SG10 and SG20 gyro stabilizers for smaller boats. Featuring a modular mechanical design, the compact Smartgyro stabilizers can be assembled directly inside the boat, creating new design opportunities for builders and increasing the potential for installation in vessels with small access spaces. The SG range also features design innovations within the control electronics, braking system, cooling system and vacuum enclosure to maximize roll reduction and efficiency.

Carlo Gazerro, Sales Manager, Smartgyro, said: "We are pleased to confirm the appointment of Nautor's Swan Global Service as our latest dealer. The well-placed service centre network provided by this exciting collaboration will ensure Smartgyro is well represented in the region as we continue to raise awareness about the unique benefits of our units."

Smartgyro is expanding its dealer network across the world, with further partnerships to be announced in the coming months. Smartgyro is backed by strategic partner YANMAR Group and its companies, including Vetus, Maxwell and Flexofold.

Nautor's Swan Brokerage exhibited at Palma International Boat Show, from 3rd to 6th June.

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For further information, please contact:

Smartgyro

Carlo Gazerro

Sales Manager

+39 187873151

c.gazerro@smartgyro.com

Pieter Feenstra

Sales Manager

+31 6 20611959

p.feenstra@smartgyro.com

Saltwater Stone

Jules Riegal

PR Account Manager

+44 (0)1202 669244

j.riegal@saltwater-stone.com

About Smartgyro – The Future of Marine Stabilization

Smartgyro is a gyro stabilization technology specialist with a mission to elevate the entire boating experience with its complete range of advanced gyro stabilizers. Ideal for new builds and refit installations on recreational powerboats and light duty commercial vessels, the leading Smartgyro stabilizers offer significant performance, efficiency, installation and maintenance benefits for boat owners, vessel operators and boatbuilders. The full Smartgyro range, which currently consists of the SG40 and the SG80, with the SG10 and SG20 to be launched in 2021 and 2022, brings boat stabilization for vessels from 30ft to 80ft.

Founded in 2014 and based in La Spezia (SP), Italy, Smartgyro is backed by strategic partner YANMAR Group and its companies, including Vetus, Maxwell and Flexofold.

'Feel the magic' with Smartgyro. More information: www.smartgyro.com.

About Nautor's Swan Global Service

Nautor’s Swan Global Service, born from the merger of the existing hubs of Palma de Mallorca, Badalona, Villefranche and Scarlino, together with the worldwide Authorized Service Centres, has the main goal to be closer than ever to its customers and respond to all their needs, offering customer care and post-sales services at 360°. Nautor’s Swan Global Service is the guardian angel for Swan Owners around the world, offering refit, maintenance but also racing assistance, original spare part supply, technical consultancy and surveys, yacht management and Gardiennage, with the spirit to achieve the owners’ expectations and enhance the Swan experience. Brand new programs will be dedicated to restoration of the older generation Swans, as well as a certified maintenance program.

More information: https://www.nautorswanservice.com/