



Contract extension and upgrade for Teekay Shuttle Tanker Fleet. (Credit Teekay Corporation)

Feb 06, 2017 10:47 GMT

Marlink: Teekay chooses Sealink VSAT for its shuttle tanker fleet

Renewed contract for Sealink VSAT provides competitive, high-end communication link for Teekay's technically advanced shuttle tankers

Oslo/Paris, 6 February 2017 – Teekay, one of the world's largest marine energy transportation, storage & production companies will continue to experience significant operational benefits from Marlink's Sealink VSAT solution across its entire shuttle tanker fleet, following a recent contract extension and upgrade.

With over 30 years' experience, Teekay is the world's largest owner and operator of shuttle tankers. The company's success comes from highly trained crews and advanced onboard technology, including dynamic positioning (DP) and offshore loading (OL) systems, which ensure safe and reliable offloading of oil from offshore installations in both deep water and harsh weather environments.

Teekay is equally committed to leveraging the power of maritime broadband networks to ensure operational safety and efficiency. Hence the company has chosen Marlink's reliable, high bandwidth global Sealink VSAT solution for its entire shuttle tanker fleet since 2011. The latest contract extension and upgrade secures Teekay's ability to benefit from remote operations and support crew welfare, and includes a significant bandwidth increase to support even more connected applications on board.

The increased Sealink VSAT capacity is already live across the Teekay shuttle tanker fleet. In addition, Teekay has chosen the Marlink solution for three new builds. Teekay will be provided with ample bandwidth for crews to stay in touch with friends and family ashore and a faster, more flexible platform for day-to-day vessel and business operations. Teekay shuttle tankers will continue to benefit from the already installed on board equipment, including antennas, modems and routers.

"Sealink VSAT is integral to Teekay's ability to provide efficient vessel operations in support of our global customer base," said Deborah Sloan, Contracts Specialist, Teekay. "Marlink's network has proven itself to be both reliable and versatile, competitively meeting the high-end needs of our technology focus on board. Sealink enables our ships to leverage connected applications that improve our operational capabilities so securing our partnership with Marlink while upgrading the bandwidth is a natural step for us."

"Teekay's shuttle tanker fleet is one of the most advanced in the world, but in order for Teekay to optimise its investment in on board technology, robust, reliable and flexible VSAT connectivity is a must," said Tore Morten Olsen, President Maritime, Marlink. "We are committed to our position as Teekay's global VSAT partner and looking forward to continuing to exceed the high-end communication requirements of the Teekay fleet."

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About the Marlink / Telemar Group

Through its ownership of both Marlink and Telemar, Apax Partners has created a **Group** dedicated to providing the maritime industry with an integrated offering of broadband communications, digital solutions, bridge electronics and on-board maintenance. The Group is led by Erik Ceuppens as CEO.

Combining the power of these two long-term, expert organisations, Telemar and Marlink are the **world's leading maritime communication**, digital solutions and servicing specialist covering all customer segments at sea including: Shipping, Offshore, Cruise & Ferry, Yachting and Fishing. The newly combined group will generate **US \$450 Million in revenues** with more than **800 employees worldwide** serving at least 1 in 3 vessels operating globally. The group will also continue to deliver the benefits of a digital and connected world to enterprise customers such as energy and mining companies, humanitarian organisations, global media and events companies.

The new Group will provide customers with **unrivalled service and support** through an enhanced **global footprint and worldwide sales and service locations**. A global 24/7 helpdesk, specialised competence centres, local presence on all continents and a network of **1000 service points** staffed by highly qualified, certified service engineers, will support global customers to operate smarter and safer.

More than 70 years' experience combined with strong satellite network operator and bridge electronics manufacturer partnerships enables the group to bring the power of broadband communication, maritime bridge technology and service excellence to customers globally, further optimising their business operations and enabling the digital vessels of tomorrow.

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