



New price and service plans for Marlink's Sealink C-Band VSAT

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Marlink re-launches Sealink C-band VSAT service for easier and cost-effective multi-band network integration

New service levels simplify integration of premium high-speed Quality of Service

Oslo/Paris, 19 September 2017: Marlink has re-launched its Sealink C-band VSAT service, introducing new price and service plans, enabling easier integration with existing and future Ka and Ku-band VSAT services. The upgrade gives Sealink C-band VSAT users more flexibility to add alternative VSAT frequencies to their network in order to ensure availability of high-

speed critical business and operational applications globally.

The new Sealink C-band provides customers with a transparent and cost-efficient way of integrating existing C-band services with flexible Ka and Ku-band VSAT. The result is a simple path to maximise Quality of Service and benefit from reliable, global and continuously available high-speed broadband connectivity. Marlink customers choosing to integrate Sealink C-band VSAT with Ka or Ku-band VSAT will enjoy high bandwidth availability regardless of which service is currently used, ensuring their IP connectivity meets the needs of their regional and globally operating vessels regardless of throughput required.

Customers in the most demanding maritime industries, including Cruise and Oil & Gas, rely on continuity of high-speed connectivity. Cruise ships, seismic vessels and offshore supply vessels are among Marlink clients who benefit the most from combining C-band with other frequencies to ensure availability of broadband connectivity regardless of the carrier in use. Ultimately, customers can fully leverage the efficiency and reliability gains of Marlink's multi-band communications network as a best fit to their needs.

"We have updated our Sealink C-band services to match the streamlined structure of our other VSAT services. This enables customers to maximise their regional, multi-regional and global coverage and Quality of Service by adding alternative carriers based on their specific requirements for throughput and value added services, all of which are covered by our frequency agnostic network and innovations," said Tore Morten Olsen, President Maritime, Marlink.

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About the Marlink Group

Through its ownership of Marlink, Telemar and Palantir, Apax Partners has created a new powerful Group dedicated to providing maritime and enterprise customers with an integrated offering of reliable broadband communications, digital solutions, bridge electronics and flexible service & maintenance.

Combining the power of these expert organisations, the Marlink Group delivers complete connectivity and IT solutions to maritime and enterprise companies globally. It provides an unrivalled portfolio of multi-band communication solutions covering Ku-, Ka-, C- and L-band services extended with mobile and terrestrial links and an industry-unique range of digital solutions. Telemar, as part of the Group, is a recognised supplier for bridge electronics and on-board maintenance services. The Group is completed by Palantir, which specialises in remote IT management solutions and IT services on board.

The expertise of the Marlink Group, combined with its strong satellite network operator and manufacturer partnerships as well as IT network expertise, enables it to bring the power of broadband communications, bridge and electronics technology and service excellence to customers globally, providing tailored connectivity solutions that enable both maritime and enterprise customers globally to digitalise their operations at sea and on land.

Today the Marlink Group has more than 800 employees worldwide and provides customers with unrivalled service and support through an enhanced global footprint and worldwide sales and service locations. A global 24/7 helpdesk, specialised competence centres, local presence on all continents and a network of 1250 service points and partners staffed by highly qualified, certified service engineers, supports global customers to operate their business in an ever smarter, safer and more profitable way. The Group is led by Erik Ceuppens as CEO.

www.telemarspa.it

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