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## Marlink: New Singapore Office Expands Marlink's Global Presence

Service and support boost for maritime and offshore customers operating in Southeast Asia

**London, 15 March 2016** – Marlink has moved to a new office in Singapore in order to meet the growing demand for delivery and support of its portfolio of multi-band, business critical communication solutions for maritime customers operating in Southeast Asia.

The original Marlink Singapore office was opened in 1998. The new Marlink

Singapore office adds new facilities and potential while continuing to be a vital resource for local and international vessels through delivery of sales, installation and support services. The new office managed by Eric Jan Bakker, Head of Sales Asia in Marlink, includes a fully equipped support centre operating seven days a week, in addition to live test, demonstration and training facilities, covering all of Marlink's core connectivity services and solutions.

The Marlink Singapore team consists of trained experts on the company's integrated Ku, Ka, C and L-band satcom solutions supplied to commercial and recreational satcom service providers and end-users. With local knowledge and product/spare parts stocks, the team is on hand to support all Marlink equipped vessels transiting via Singapore.

"We have had a strong presence in Singapore for over a decade and our new office takes it to the next level. We have invested significantly in our new facility to ensure that Marlink can meet the changing demands of the high concentration of customers we have in, or visiting Singapore and the surrounding regions," said Eric Jan Bakker, Head of Sales Asia, Marlink. "The establishment of our new office in Singapore introduces significant new capabilities for sales, installations and service requests. Marlink Singapore reflects our commitment to being where our customers are, with strategically located offices in maritime industry hotspots."

The Singapore office move is the first such change to be established under the new Marlink name, which was launched February 25th 2016 as the next chapter for the organisation previously operating as Airbus Defence and Space, and prior to that Astrium Services, Vizada, Telenor and France Telecom.

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T: +47 48 030 911 E: knut.natvig@marlink.com www.marlink.com **Marlink** is the pioneer of business critical communication solutions for customers operating in remote environments. With 600 employees and 27 offices worldwide, the company is the largest technology-independent satellite communication and digital solutions provider serving the maritime and enterprise markets. Marlink's multi-band communication services covering Ku, Ka, C and L-band extended with mobile and terrestrial links, enable over 200,000 customers to operate in an ever smarter, safer and more profitable way.

With over 75 years' experience in developing innovative business critical communication solutions, Marlink's strategy is to deliver the benefits of a digital and connected world to its customers' remote operations. Today Marlink is the leading maritime communication and VSAT operator in the world. Marlink leverages strong partnerships with all major satellite network operators to deliver communication solutions direct to the customer and via an unrivalled network of service provider partners.

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