



Sealink services for various antenna sizes are available

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Marlink: New Global VSAT Coverage Through 60cm Antennas

Making true maritime broadband possible for smaller vessels with global coverage and similar throughput as 1 meter antennas

Posidonia 2016, Athens, Greece, 7 June 2016 – Unveiled at Posidonia 2016, Marlink's Sealink VSAT is now available with global coverage through 60 cm Ku-band antennas. Thousands of vessels that don't have the space on board for a larger, heavier antenna can now utilise global maritime broadband services using a single, seamless service. This improved addition to Marlink's

extensive portfolio of multi-band communications services delivers throughput for high-end applications, enabling more vessels to benefit from i.e. remote monitoring and maintenance, first-class crew communication and IT based smart shipping solutions.

The new global coverage for 60 cm antennas enables Marlink to offer megabits of download speeds with guaranteed throughputs of up to 512 Kbps, globally at an affordable price. All of Marlink's Sealink VSAT services are multi-band communication solutions, including upgrades to upcoming High Throughput Satellite services.

Sealink VSAT using 60 cm antennas introduces users to a true maritime broadband experience tailored perfectly to smaller vessels with specific requirements and budgets. 60 cm antennas are generally lighter and easier to transport, which reflects in lower installation costs. Additionally, 60 cm antennas generally cost less to procure, enabling more competitive procurement options for shipping companies. Being reliable and available globally, Sealink VSAT for 60 cm antennas is a unique service to deliver the benefits of maritime broadband to a wider range of users.

"Marlink's engineers have developed an innovative approach together with our satellite provider to offer the Sealink VSAT service via 60 cm antennas, so we are able to deliver highly reliable connectivity on a single global service," said Tore Morten Olsen, President Maritime, Marlink. "The world-wide coverage on compact, lighter antennas is a significant breakthrough in the market as it essentially introduces a new user-base, including yachts and motorboats, fishing vessels, smaller ships and workboats to the world of maritime VSAT and the operational and financial benefits that fixed cost, high throughput communication services enable."

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About Marlink

Marlink is the pioneer of business critical communication solutions for customers operating in remote environments. With 600 employees and 27 offices worldwide, the company is the largest technology-independent satellite communication and digital solutions provider serving the maritime and enterprise markets. Marlink's multi-band communication services covering Ku, Ka, C and L-band extended with mobile and terrestrial links, enable over 200,000 customers to operate in an ever smarter, safer and more profitable way.

With over 75 years' experience in developing innovative business critical communication solutions, Marlink's strategy is to deliver the benefits of a digital and connected world to its customers' remote operations. Today Marlink is the leading maritime communication and VSAT operator in the world. Marlink leverages strong partnerships with all major satellite network operators to deliver communication solutions direct to the customer and via an unrivalled network of service provider partners.

www.marlink.com