



Marlink moves to larger premises in Houston

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## Marlink moves to new, larger office and warehouse facility in Houston

*New central Houston facility places more Marlink and Telemar experts closer to the customer, supporting maritime communications in addition to bridge & navigation systems*

**Oslo/Paris, March 19 2018:** Marlink has moved to larger premises in Houston, ensuring its ability to meet the growing needs of its Gulf of Mexico offshore industry and shipping customers. The new facility includes expanded office space to accommodate growth in sales and support functions at both Marlink

and Telemar, in addition to a new warehouse facility to support even more responsive bridge and satcom equipment installation, and on board services.

The new Houston location will continue to play an important role in the Marlink Group, supporting its Americas customers' onsite, with full customer operations, sales support and technical training including Delivery, Field Services Engineers, Service Management and Program Management. The move, which was completed in February 2018, ensures that the Marlink Americas team is well-positioned to meet the changing needs of both maritime and enterprise companies in the region.

*"With our increasing market growth and the fact that more Offshore Service Vessels are being re-activated for operations in the Gulf, our new premises are a key enabler for customers in the region," said Tony Queenan, Vice President Sales Americas, Marlink. "Our larger offices and warehouse, position us as a vital resource for customers looking to overcome technical and operational challenges as the energy market starts its recovery. We are ready to meet growth in demand for satcom services that enable smarter digital operations and with Telemar at the same location, we have a broader value proposition to offer ship owners in the region.*

*"Customer proximity is a key differentiator in our approach to customer support," said Tore Morten Olsen, President Maritime, Marlink. "As reflected in our new facility in Houston and the recent expansion in Tokyo, we are committed to continued investment in our local presence. Being on the ground where our customers are means we can deliver fast, effective services according to diverse requirements and ultimately, this ensures our customers can communicate and operate safely wherever they are."*

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**About the Marlink Group**

The Marlink Group is the world's leading provider of end-to-end managed connectivity and IT solutions. The group which includes Marlink, Telemar, Palantir, Livewire Connections and OmniAccess, provides maritime and enterprise customers with an integrated offering of reliable broadband communications and IT, digital solutions, bridge electronics, and flexible service and maintenance.

The Marlink Group's unrivalled portfolio of multi-band communication solutions covering Ku-, Ka-, C- and L-band services is augmented with mobile and terrestrial links and an industry-unique range of digital solutions. With more than 1000 employees worldwide, the Group serves enterprise and

maritime customers globally, including: Shipping, Offshore, Cruise & Ferry, Yachting and Fishing, as well as Mining, Oil & Gas, Utilities, Humanitarian & NGO, Media & Events.

The Marlink Group delivers solutions with unrivalled service and support through an enhanced global footprint, including a network of sales and service locations ensuring customer proximity. Our 24/7 service desk, local presence on all continents and a network of 1250 service points staffed with highly qualified service engineers support our customers globally to operate their business in an ever smarter, safer and more profitable way.

More than 70 years' experience, combined with our strong satellite network and hardware manufacturer partnerships, enables Marlink to bring the power of smart connectivity solutions to customers worldwide, helping them to digitalise their remote business operations wherever they are.

The Group is led by Erik Ceuppens as CEO.

[www.marlink.com](http://www.marlink.com)

[www.telemarspa.it](http://www.telemarspa.it)

[www.palantir.no](http://www.palantir.no)