



Marlink Ku-band coverage map showing extended coverage North of Russia.

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## Marlink: Marlink extends global network, opens up more high-speed maritime broadband for the Northeast Passage

*New Ku-band capacity to support growing number of fishery, offshore and cruise operators in the Arctic Circle*

**Oslo/Paris, 10 May 2017:** Marlink has extended its global network by adding new Ku-band capacity to Sealink VSAT services covering the Northeast Passage region, which connects the Atlantic and Pacific oceans North of Russia. The new capacity enables the growing number of Marlink customers

transiting or working in the region above and below the Arctic Circle to benefit from reliable, high-speed maritime broadband to support safe and efficient operations.

The coverage expansion improves the reach of Marlink's global VSAT network, enabling Sealink services to continue meeting the changing needs of a diverse user base, especially within the fishery and offshore support sectors. With Arctic adventure cruising growing in popularity, cruise lines are keen to provide the same levels of connectivity available through Sealink in traditional destinations to ensure safety and enable guests to upload photos and videos to social media channels.

The offshore sector is also active in the Northeast region, with even more emphasis placed on safer operations due to the remote and environmentally sensitive location. Further digitalisation of offshore operations to reduce the risk of accidents is vital for energy companies to gain exploration and production licences in the region. In this context, the availability of high-speed Sealink will be a significant boost for the potential to exploit natural resources in the region safely and with minimal impact on the environment.

Marlink has also recently added another satellite to transmit and receive data from one of the most congested areas in Southeast Asia, Singapore. This will make Marlink's existing coverage even better as ship owners will have multiple satellite beams to provide coverage.

*"With Northeast Passage maritime traffic increasing it is important for us to ensure we provide sufficient capacity to meet the needs of Sealink VSAT users," said Tore Morten Olsen, President Maritime, Marlink. "Likewise, the augmented capacity we have introduced to Singapore creates a single, seamless network, providing high-throughput and availability all the way from Europe to Southeast Asia."*

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## **About the Marlink / Telemar Group**

Through its ownership of both Marlink and Telemar, Apax Partners has created a **Group** dedicated to providing the maritime industry with an integrated offering of broadband communications, digital solutions, bridge electronics and on-board maintenance. The Group is led by Erik Ceuppens as CEO.

Combining the power of these two long-term, expert organisations, Telemar and Marlink are the **world's leading maritime communication**, digital solutions and servicing specialist covering all customer segments at sea including: Shipping, Offshore, Cruise & Ferry, Yachting and Fishing. The newly combined group will generate **US \$440 Million in revenues** with more than **800 employees worldwide** serving at least 1 in 3 vessels operating globally. The group will also continue to deliver the benefits of a digital and connected world to enterprise customers such as energy and mining companies, humanitarian organisations, global media and events companies.

The new Group will provide customers with **unrivalled service and support** through an enhanced **global footprint and worldwide sales and service locations**. A global 24/7 helpdesk, specialised competence centres, local presence on all continents and a network of **1250 service points and partners** staffed by highly qualified, certified service engineers, will support global customers to operate smarter and safer.

More than 70 years' experience combined with strong satellite network operator and bridge electronics manufacturer partnerships enables the group to bring the power of broadband communication, maritime bridge technology and service excellence to customers globally, further optimising their business operations and enabling the digital vessels of tomorrow.

[www.marlink.com](http://www.marlink.com)

