



MARLIN

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Marlink: Marlink and SITAONAIR Partner to Boost Innovation in Aviation

New partnership to empower airlines with cutting-edge operational and safety communication solutions

Oslo/Paris, 21 March 2016 – Marlink, the global business critical communication solutions specialist previously operating as Airbus Defence and Space, and SITAONAIR, have signed a partnership agreement designed to enable the aviation industry even better access to reliable, secure and cost effective ICT (Information & Communication Technology) solutions. As a result, Marlink will extend its aviation satcom services portfolio to offer both established and new solutions that address the needs of a wide range of

aircraft.

Starting this year Marlink will make Global Datalink Plus available to its customers worldwide. The flexible and globally managed service seamlessly integrates connectivity services from Inmarsat and Iridium with the world's largest VHF/VDL network.

Global DataLink Plus is aimed at facilitating safe, efficient and reliable aircraft operations through redundant, always available data and voice communications. Global Datalink Plus meets mandatory requirements for FANS (Future Air Navigation System) and PreFANS services whilst addressing the needs of pilots and crew in supporting flight operations and ensuring safety for Next Generation Air Traffic Management Systems.

“Over the years together with SITAONAIR we have been pioneering aircraft communications and bringing service innovation to the aviation industry. The aim of this new partnership is to enable more aviation customers to improve their flight operation services and grow their business further by adopting innovative and smart aircraft ICT solutions, whether this is based on VHF, VDL or satcom connectivity services,” said Mario Incerti, Director, Aeronautical Services, Marlink.

“Marlink’s satcom service expertise, 24/7 worldwide customer care and global distribution and sales network will enable us to increase our market reach and allow more aviation customers to get the most out of our solutions. We will be able to deliver more efficient aircraft operations and improved aviation safety, in addition to streamlining the supply chain and introducing lifetime cost efficiencies for SITAONAIR and Marlink customers,” said Damien McCormack, VP Commercial at SITAONAIR.

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About SITAONAIR

SITAONAIR sets the benchmark for true nose-to-tail solutions, providing the complete range of products and services an airline needs to realize the full potential of the connected aircraft. Its solutions enable airlines to personalize the passenger experience, streamline cabin and cockpit operations, and optimize maintenance procedures.

SITAONAIR was launched on 1 January 2015 as part of the SITA Group. It has nearly 400 airline customers operating over 14,000 aircraft. It is headquartered in Geneva, and has offices in London, Paris, Montreal, Dubai Atlanta and Singapore, with 270 staff worldwide.

SITAONAIR - Create success. Together

www.sitaonair.aero

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About Marlink

Marlink is a pioneer of business critical communication solutions for customers operating in remote environments. With more than 600 employees and 27 offices worldwide, the company is the largest technology-independent satellite communication and digital solutions provider serving the maritime, enterprise and aeronautical markets. Marlink's multi-band communication services covering Ku, Ka, C and L-band in addition to mobile and terrestrial links enable over 200,000 customers to operate in an ever smarter, safer and more profitable way.

With over 75 years' experience in the development of innovative communication solutions, Marlink's strategy is driven by its proven ability to deliver the benefits of a digital and connected world to its customers' remote operations. Today, working in partnership with the broadest range of network providers in the industry, Marlink provides best-fit multi-band satellite and terrestrial network solutions direct to the customer and via an unrivalled

network of service provider partners.

www.marlink.com