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Marlink: D'Amico Group chooses Sealink Premium Plus VSAT for completely unlimited global connectivity

Telemar and Marlink to bundle VSAT, L-Band and XChange Universal Remote Access to improve on board IT network support

Oslo/Paris/Rome, 29 June 2017: Italian ship owner and long-term Telemar customer d'Amico Group has selected Marlink's Sealink Premium Plus VSAT service to enhance connectivity across its fleet of over 50 Dry Cargo and Product Tankers. Sealink Premium Plus provides reliable global connectivity for d'Amico's business and vessel operations, in addition to supporting crew

welfare.

With Sealink Premium Plus, the d'Amico fleet will benefit from a guaranteed Committed Information Rate (CIR) and completely unlimited Ku-band VSAT data in parallel to unlimited L-band back-up, for a single, fixed monthly fee. The package also includes the innovative XChange centralised IT and communications management system to ensure seamless access to Marlink's extensive global network and easy administration, in addition to automatic switching to the L-band back-up system for seamless connectivity regardless of the coverage available in any area.

D'Amico has selected the Universal Remote Access service, a unique XChange function that enables a direct connection to a vessel's network, supporting streamlined and more effective ITC support from shore via a single, secure point of access. The company will also have access to Portal360, Marlink's free, flexible and 24/7 online management tool, which provides direct access to critical information including account and subscription, electronic invoices and service usage, enabling d'Amico to proactively and efficiently manage Sealink VSAT and all solutions.

D'Amico Group is a long term customer of Telemar. Founded in 1952, d'Amico manages one of the largest Dry Cargo and Product Tankers fleets worldwide. With offices in over 10 maritime and financial centres, the Group has over 350 ashore employees and over 3000 seafarers on board its vessels.

"Connectivity and digitalisation are an important part of our drive to secure fleet efficiency and reduce our environmental footprint," said Pietro Amorusi, CIO, d'Amico Group. *"Marlink is providing a complete service with strong cost control and support, resulting in a high performance and stable connectivity platform for our business going forward."*

"Sealink Premium Plus provides complete freedom for d'Amico to introduce more digitalisation into its operations and improve its communication facilities for crew, while our Value Added Services will help them to manage, and make best use of their new high level, unlimited connectivity," said Tore Morten Olsen, President Maritime, Marlink.

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About the Marlink Group

Through its ownership of Marlink, Telemar and Palantir, Apax Partners has created a new powerful Group dedicated to providing maritime and enterprise customers with an integrated offering of reliable broadband communications, digital solutions, bridge electronics and flexible service & maintenance.

Combining the power of these three expert organisations, the Group delivers complete connectivity and IT solutions to maritime and enterprise companies globally. Marlink provides an unrivalled portfolio of multi-band communication solutions covering Ku-, Ka-, C- and L-band services extended with mobile and terrestrial links and an industry-unique range of digital solutions. Telemar is a long-term recognized supplier for bridge electronics and on-board maintenance services. The Group is completed by Palantir, specialised in remote IT management solutions and IT services on board.

The expertise of Marlink, Telemar and Palantir, combined with its strong satellite network operators' and manufacturers' partnerships as well as its IT network expertise, enables the new Group to bring the power of broadband communications, bridge and electronics technology and service excellence to its customers globally, providing tailored connectivity solutions that enable both maritime and enterprise customers globally to digitalize their operations at sea and on land.

The combined new Group has more than 800 employees worldwide and provides customers with unrivalled service and support through an enhanced global footprint and worldwide sales and service locations. A global 24/7 helpdesk, specialised competence centres, local presence on all continents and a network of 1250 service points and partners staffed by highly qualified, certified service engineers, will support global customers to operate their business in an ever smarter, safer and more profitable way. The Group is led by Erik Ceuppens as CEO.

www.marlink.com

www.telemarspa.it

www.palantir.no