

*MED-A2885*



Kongsberg Maritime will supply its Escort Series of heavy-duty winches for 16 new build tugs

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## Kongsberg to supply heavy duty towing winches on 16 new escort tugs in build at Turkish yard Med Marine

**Oslo, Norway, 12<sup>th</sup> December 2022** – Kongsberg Maritime announces the signing of a large contract with Turkish tugboat builder Med Marine to deliver heavy duty, Escort Series towing winches for nine escort tugs equipped with azimuth stern drives (ASD). This order follows on from a contract signed earlier this year to supply winches for seven tugs. The new agreement brings the total number of Kongsberg's winch supply contracts for Med Marine to 16 shipsets.

Kongsberg Maritime's Escort Series of towing winches are a popular choice for tug operators in terminals and harbours around the world, demonstrated by the hundreds of tugs in operation that are fitted with Kongsberg's towing winches.

*"I want to thank Med Marine for their excellent cooperation over the past few months it has taken to negotiate these significant contracts," said Arto Salo, KM's Senior Sales Manager for Towing Winches. "I am very pleased that we were able to close such a large deal and I would like to extend my gratitude to the regional team in Turkey, who worked hard on this contract and were key to the final negotiations."*

Kongsberg Maritime and Med Marine have a longstanding relationship, with many Med Marine-built tugs featuring Kongsberg technology and equipment. Kongsberg is one of the world's leading suppliers of deck machinery, propulsion engineering and digital technology for tugs and workboats worldwide.

*"We are pleased to collaborate with Kongsberg Maritime on these projects. We are confident that this partnership will greatly enhance the mutual interests of both parties in the development of a successful business relationship. Together with Kongsberg, we believe we are in an ideal position to meet the growing customer demand for Med Marine's cutting-edge tugs," said Ertuğrul Çetin, Procurement & Technical Group Manager at Med Marine.*

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## **About Kongsberg Maritime**

Kongsberg Maritime is a global marine technology company providing innovative and reliable 'Full Picture' technology solutions for all marine industry sectors. Headquartered in Kongsberg, Norway, Kongsberg Maritime has manufacturing, sales, and service facilities in 34 countries.

Kongsberg Maritime solutions cover all aspects of marine automation, safety, manoeuvring, navigation, and dynamic positioning as well as energy management, deck handling and propulsion systems, and ship design services.

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