



KONGSBERG

Alpha Ori Technologies is set to use Kongsberg Digital's Vessel Insight as their data infrastructure solution

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## Kongsberg Digital signs new partnership agreement with Alpha Ori Technologies

*Alpha Ori Technologies is set to use Kongsberg Digital's Vessel Insight as their data infrastructure solution, thereby adding Alpha Ori's SMARTShip™ application to the Kognifai Marketplace.*

The partnership agreement will connect *Alpha Ori Technologies* to Vessel Insight, Kongsberg Digital's secure vessel-to-cloud data infrastructure. This will provide instant access to fleet and vessel specific dashboards, as well as ad-hoc reporting and analysis tools.

Through Kognifai Marketplace, Vessel Insight subscribers will be able to access the *Alpha Ori Technologies* SMARTShip™ application. SMARTShip™ is based upon real time data analytics with the objective of improving efficiency, reducing losses and driving the de-carbonization and sustainability agenda.

*“We are excited and proud to see results from the strategic partnership between Kongsberg Digital and Alpha Ori Technologies. This agreement is an important step in reaching our goal of leading the industry in reducing emissions and proving operational excellence through digitalization”,* says Kim Evanger, VP Maritime Partnerships in Kongsberg Digital.

Alpha Ori Technologies and Kongsberg Digital share a vision to digitalize the maritime industry. As partners, Alpha Ori Technologies and Kongsberg Digital will continue to develop important decision-making tools and applications to make the maritime industry smarter, greener and safer. With the Vessel Insight platform serving as the infrastructure of the partnership, scaling for both sides can now also happen at a greater pace than before.

*“SMARTShip’s integration with Kongsberg Digital’s Vessel Insight platform will reduce lead time for deployment and therefore, faster scaling on our platform. It will also optimize data transmission from vessels and enable plug and play deployment of SMARTShip by removing the need for any Alpha Ori Technologies installation onboard. Through the Kongsberg Digital Cloud integration partnership, Alpha Ori Technologies is looking forward to supercharging the maritime digital transformation”,* says Bala Sankaran, co-CEO of Alpha Ori Technologies.

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### **KONGSBERG DIGITAL**

*Kongsberg Digital, a subsidiary of KONGSBERG, is a provider of next-generation software and digital solutions, to customers within maritime, oil and gas, and renewables and utilities. The company consists of more than 900 software experts with leading competence within the internet of things, smart data, artificial intelligence, maritime simulation, automation and autonomous operations. Kongsberg Digital is the group-wide center of digital expertise for the KONGSBERG group.*

### **KONGSBERG**

*KONGSBERG (OSE-ticker: KOG) is an international, leading global technology corporation delivering mission-critical systems and solutions with extreme performance for customers that operate under extremely challenging conditions. We work with nations, businesses and research environments to push the boundaries of technology development in industries such as space, offshore and energy, merchant marine, defence and aerospace, and more. KONGSBERG has about 11,000 employees located in more than 40 countries, creating a total revenue of NOK 25.6bn in 2020.*

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### **[Alpha ORI](#)**

*Alpha Ori Technologies (AOT) is a B2B Technology company headquartered in Singapore with overseas product development offices in India and the United States. Alpha Ori's vision is to digitally enable all floating enterprises with cutting edge technologies - IoT, Machine Learning and Cloud-based Big Data science - to drive remote operations, enhance operational efficiency and achieve the highest levels of safety on board ships. Alpha ori's SMARTShip™ digital platform with AI enabled applications is a highly successful product in the shipping industry and is known for enabling fuel savings, predictive maintenance, hull efficiency etc.*

<https://www.alphaori.sg/>