



The new partnership will see Nautilus Platform integrated within the Kognifai open digital ecosystem

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## Kongsberg Digital enters partnership with Nautilus Labs

**Kongsberg, Norway, February 12<sup>th</sup>, 2020** – Kongsberg Digital and Nautilus Labs are pleased to announce a partnership to include the Nautilus Platform fleet and voyage optimization tool in the Kognifai open ecosystem. By teaming Nautilus Platform with KONGSBERG's Vessel Insight service, the companies will deliver joint value to clients through seamless extraction, contextualization and analysis of quality vessel data for use in AI-driven performance tools.

The agreement will see the integration of Nautilus Platform within Kognifai, complementing the applications already in place from Kongsberg Digital and third-party developers. These include Vessel Insight, which provides a secure and dependable vessel-to-cloud data infrastructure which captures, aggregates and contextualizes all data derived from a vessel's sensors and other assets, transferring it for storage in the cloud.

Nautilus Labs, meanwhile, puts machine-learning algorithms to work, deploying historical, real-time and predictive analytics to optimize fleet and voyage performance. Nautilus Platform recommends optimal vessel and voyage operating configurations, automatically generating insights in the form of recommendations that increase a vessel's financial returns and improve environmental sustainability.

These technologies seamlessly integrate together to bring about substantial, across-the-board improvements for shipping companies. Kongsberg Digital's Vessel Insight service gives teams and stakeholders secure and instant access to their vessel data in a structured, standardized and user-friendly format, while the Nautilus Platform provides intelligent and real-time decision support. The result is a joint solution which enhances and encourages cross-departmental collaboration while also reinforcing transparency and accountability between key business stakeholders. The operational advancements additionally help businesses not only meet but surpass their profit and sustainability targets.

*“The seamless integration of these platforms is driven by a mutual resolve to deliver consolidated value to our clients, providing them with best-in-class solutions,”* says Eirik Næsje, VP of Vessel Insight, Kongsberg Digital. *“It’s rewarding to see our ethics and principles reflected in a forward-thinking partner like Nautilus Labs, while the distinction of being a Nautilus-preferred provider will increase our global influence.”*

*“At Nautilus, we believe that collaboration among industry partners is the best way to promote innovation,”* says Leigh Jaffe, VP of Corporate Development at Nautilus. *“Partnerships have the power to benefit the entire maritime ecosystem and ocean shipping industry. We are excited to partner with Kongsberg Digital to deliver joint value by enabling clients with turnkey access to Nautilus’s predictive insights and optimization solution. Proliferating access to high frequency data and tying it close to an innovative offering like Nautilus Platform helps our clients exceed profit and sustainability targets.”*

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**Kongsberg Digital**

Kongsberg Digital is a provider of next-generation software and digital solutions to customers within maritime, oil and gas, and renewables and utilities. The company consists of more than 500 software experts with leading competence within the internet of things, smart data, artificial intelligence, maritime simulation, automation and autonomous operations.

Kongsberg Digital is subsidiary of KONGSBERG (OSE-ticker: KOG), an international, knowledge-based group delivering high-technology systems and solutions to clients within the oil and gas industry, subsea, merchant marine, defence and aerospace. KONGSBERG has 11.000 employees located in more than 40 countries.

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**Nautilus Labs**

Nautilus Labs is advancing the efficiency of ocean commerce through artificial intelligence. With hubs in New York, Singapore, and Paris, the firm is trusted by clients across the globe to help make better, real-time decisions that ultimately unlock transformative outcomes—at sea and on shore. By partnering with Nautilus, ocean shipping leaders can maximize returns for every vessel and voyage while driving cross-team collaboration, greater transparency, and stronger accountability for their companies, shareholders, and the planet we all share. To learn more about Nautilus or request a demo of the software application, Nautilus Platform, visit us at [www.nautiluslabs.com](http://www.nautiluslabs.com)

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