



Karpaz Gate Marina offers a Mediterranean resort experience for boat owners this season

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Karpaz Gate Marina Announces Berthing Packages and Rates to Mark 2023 Full Resort Launch

Ahead of the debut season of its expanded full resort facilities, Karpaz Gate Marina announces its packages and rates for boat owners in 2023.

The first international-standard marina resort in North Cyprus has carried out significant investment to add new leisure facilities to complement its boutique hotel, hamam, spa, Beach Club and restaurants.

Offered alongside a high standard of berthing and technical services, the extra amenities create a leading East Mediterranean home port and a unique, stylish destination for boaters wishing to discover the protected Karpaz peninsula and surrounding cruising region.

Annual and winter berth holders, as well as visiting boat owners from across the world, can enjoy the exclusive facilities as part of short and long-term contracts and packages for the 2023 season.

In addition to introducing a newly structured price list based on each yacht's LOA, Karpaz Gate Marina is specifically rewarding long-term clients with discounted rates and also offering benefits for new clients.

Opportunities this year include free access to 'The Gallery', comprising of a 20m indoor pool and jacuzzi, new gym and corporate conference rooms, and the Karpaz Gate Marina Yacht Club, with lounge, kitchen, play area and meeting room.

Karpaz Gate Marina provides:

- Discount rewards for <u>all</u> renewing and returning clients.
- Weekly mooring deals for <u>all</u> categories of boats for the price of five days, with the weekend for free.
- A discounted monthly rate for first time arrivals with the opportunity to convert to one of the six month or yearly contract within the first month period.
- Six-month contracts at the price of 3 to 4 months berthing (pending LOA).
- Catamarans offers which are limited to 2 times a similar LOA monohull for extra wide beams (pending specific LOA).
- Annual water berthing at 35% to 40% off price list (pending LOA).
- Hard-standing prices similar to in-water berthing prices.

Karpaz Gate Marina 2023 packages include*:

1. **Free haul-out and anti-fouling package (boats 9m and over)** This Winter Promotion offer includes free haul-out, anti-fouling, sanding and launch back service with 21 days hard-standing within the annual contract price.

2. Technical package

A special deal for boat owners on an annual berth who require technical work will allow one free haul-out, hull pressure wash and launch back with 30 days hard-standing.

3. Easy Come, Easy Go package

For boat owners looking for a safe, secure home base who wish to have some freedom to sail further afield, this opportunity to 'freeze' their berthing deal is the perfect solution. This unique deal allows up to an aggregate of 3 months' sailing within an annual mooring contract term.

4. Flexible package

Annual and six-month packages provide the choice of berthing in the water or the dry dock during the contract and includes one free haul-out and launch back.

Official Port of Entry Karpaz Gate Marina operates a RYA Training Centre and offers charter opportunities on sailing and motor boats. The extensive repair and maintenance capabilities available at the marina's Technical Centre and dry dock area include a 300-ton travel lift, designated workshops and storage areas for clients to rent.

The island of Cyprus is attracting more interest from the yachting community as investment in the marina and yachting infrastructure continues to increase.

The 2023 price list is available to view on the Karpaz Gate Marina <u>website</u>. To receive details about the 2023 packages or for a customised offer, call the marina office on +90 533 833 7878 or email <u>info@karpazbay.com</u>.

*Terms and conditions apply to all packages. All Berthing Rates are subject to change without prior notice at the discretion of Karpaz Gate Marina

Ends

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About Karpaz Gate Marina Resort

Our Vision: Karpaz Gate Marina's mission is to introduce the less travelled areas of the Eastern Mediterranean **to lead** the development of this region **to createa unique Home, Haven and Heaven on Earth for guests by land and sea.**

To achieve the high standards required and to be able to realize our vision, we recognize the importance of upholding the dedication and commitment of our **well-trained, motivated and enthusiastic team of employees**.

We are committed to **making a difference**, both for all of our clients as well as for our local community in the remote and beautiful area of the Karpaz.

We are Different, Better, Special.

- **Location:** the northern shore of the Karpaz Peninsula in North Cyprus, 20nm west of Cape Andreas and 48nm east of Girne (N35 33.5' E34 13.6')
- Awards: Karpaz Gate Marina was named The Yacht Harbour Association's (TYHA) International Marina of the Year Runner-up in 2018, 2019, 2021 and 2022, and the 2017 International

Marina of the Year Winner; TYHA's rating of 5 Gold Anchors was received in July 2013; ICOMIA Clean Marina standard achieved in July 2013

Karpaz Gate Marina won booking.com's Traveller Review Awards 2023;two LUXLife awards, a Restaurant Guru award for Hemingway's and a TripAdvisor Travellers' Choice award

Marina

- **Berths:** 300 accommodating up to 60m vessels, including 15 berths for superyachts
- **Berth services:** power and fresh water available for every berth; TV connection; high speed Wi-Fi to all areas of the marina
- **Security:** 24/7 CCTV and security personnel throughout the marina as well as access control and access cards for each marina area
- **Boat Yard:** 18,000 square metres of dry storage area, with modern and fully-equipped workshops and a 300-ton travel lift accommodating yachts with a beam up to 10m. Services include: yacht painting, carpentry, hull repairs, anti-fouling (including Coppercoat application), polishing and varnishing, teak work, engine and reduction gear servicing, rudder system servicing, navigation equipment servicing, electrical works
- **Fuel:** Euro diesel and gasoline available
- **Duty Free status:** includes duty-free prices on fuel, technical services and supplies, as well as berthing fees
- **Yacht Club:** boat owner and crew meeting place with lounge, kitchen, play area, meeting room
- Yacht Charter: sailing yachts and motorboats available for full and half day trips
- **RYA Training Centre:** Ocean Yachting RYA Training Centre offers theory and practical courses
- **Port of Entry:** marina office provides full assistance with clearance procedures
- **Group membership:** ICOMIA Marinas Group (IMG); 'Destinations', a network of exclusive marinas established by ART Marine Marinas
- **Contact:** Marina Office on VHF Channel 10 'Karpaz Gate Marina'. The marina also listens on Channel 16
- **Cruising locations:** there are miles of sandy beaches, coves and bays along the north east coast of Northern Cyprus, with

Famagusta (67nm) and Girne (48nm) a short sail away. The nearby southern Turkish coastline includes the harbours of Alanya, Antalya, Marmaris and Bodrum. In just under 300 nautical miles it is possible to reach Rhodes, gateway to the Greek Islands

• **2023 offers*:** packages include a free haul out, hull wash and anti-fouling application with 21 days hard standing for annual berth holders; Easy Come Easy Go 'Freezing Option' to suspend annual contract; Flexible packages to berth in water or dry dock; Technical Package; Discounts for renewing clients *Terms and Conditions apply

Resort

- **Hotel:** on-site boutique Karpaz Gate Marina Hotel featuring nautical design, with 52 cabins, each with terrace or balcony views, including 44x32sqm Standard Cabins, 4x58sqm Family Corner Cabins, 4x58sqm Corner Suite Cabins
- **The Gallery:** 20m indoor pool, jacuzzi and gym are exclusively available for marina and hotel clients; 2 x corporate meeting rooms with tables, chairs, audio and visual equipment
- Hamam and Spa: treatment rooms, saunas and tradition hamam
- **Beach Club:** with 33m Infinity pool, watersports centre providing kayaks and SUPs, private beach with cabanas, children's pool and play area, restaurant and bar
- **Hemingway's Resto-Bar:** serves international and traditional cuisine all day on the promenade
- **Fitness studio:** for pilates, yoga and other classes
- **Events and occasions:** music events, weddings, parties, business meetings
- **Shore services:** on-site mini-market, chandlery, laundry room, international currency ATM
- **Concierge:** airport transfers and border pass assistance, transportation around the island, tours, activities, car rental, all personal assistance
- **Freshwater:** produced on site
- **Pollution controls:** waste water collection and treatment plant; solid waste collection stations; bilge water collection service; waste engine oil collection stations; independent desalination plant on site
- **Sustainability:** solar plan, recycling, on-site vegetable and herb

garden, green house and nursery

- **Hotel and activity packages include:** Golf & Relaxation; Gourmet; Wellness; Sail; Pilates, Yoga and Mindfulness Retreat
- North Cyprus sites and attractions include: Karpaz National Park, Golden Beach, St Hilarion, Kantara and Buffavento Castles, Apostolos Andreas Monastery, the ruins of Agia Trias Basilica (Siphai Village), the Ancient City of Salamis, Famagusta old city, Kyrenia (Girne) old harbour, Kyenia Castle and the Shipwreck Museum, Nicosia (Lefkosa) old city, Alagadi Turtle Beach, Bellapais Village and Abbey, Five Finger Mountains and Ayios Philon Church. An abundance of shops and restaurants and interesting attractions are available at the main hubs of Famagusta (Gazimağusa), Nicosia (Lefkoşa) and Girne (Kyrenia).