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# Inmarsat: Inmarsat and SSI-Monaco announce alliance with Yacht Club de Monaco

Inmarsat, the world leader in satellite communications, and its regional partner, SSI-Monaco, have signed a strategic agreement with the Yacht Club de Monaco (YCM) to provide Inmarsat services for superyachts in the region.

The agreement was signed by Bernard d'Alessandri, General Secretary of the Yacht Club de Monaco, which is under the patronage of HSH Prince Albert II.

Signing on behalf of SSI-Monaco, Dr. Ilhami Aygun, President & CEO, said: "This cooperation will enable the superyachts of Monaco to benefit from the truly great performance of Inmarsat's new Fleet Xpress service. Together with the Yacht Club de Monaco, we are defining tomorrow's standards for maritime communications; making Monaco 'The Capital of Yachting'."

YCM will also provide SSI-Monaco and Inmarsat with access to its La Belle Classe Academy to provide captains, teams and members with specialist training and presentations on the future of satellite communications, systems and cyber security.

In addition to running a number of training courses at YCM during the year, SSI-Monaco and Inmarsat have also been appointed as the official supplier of simulator and Inmarsat software to YCM's La Belle Classe Academy.

On behalf of Inmarsat Maritime, Senior Director, Large Yacht and Passenger, Rob Myers said: "We are delighted to work in collaboration with SSI-Monaco on this strategic agreement with YCM, which will help us to provide a global and secure service for the Monaco superyacht cluster."

Following its recent in-depth survey of connectivity on superyachts and a series of round table events with superyacht skippers and operators in Europe and USA, Inmarsat is developing its Fleet Xpress services with the flexibility required to meet the specific superyacht requirements.

To continue this process, YCM will create a steering committee of captains to provide feedback to SSI-Monaco and Inmarsat on the global use of satellite communications, assisting in the continuing evolution of Inmarsat products for superyachts.

The agreement was signed during the Globe Series; the new name for the IMOCA<sup>1</sup> Championship, and a qualifier for the Vendée Globe<sup>2</sup>. Sailed in the IMOCA Open 60's, the race covers 1300 nautical miles around the Mediterranean, starting and finishing in Monaco.

-ENDS-

**Notes for Editors:** 

<sup>1</sup> International Monohull Open Class Association

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## **About Inmarsat**

Inmarsat plc is the leading provider of global mobile satellite communications services. Since 1979, Inmarsat has been providing reliable voice and high-speed data communications to governments, enterprises and other organizations, with a range of services that can be used on land, at sea or in the air. Inmarsat operates around the world, with a presence in the major ports and centres of commerce on every continent. Inmarsat is listed on the London Stock Exchange (ISAT.L). For more information, please visit www.inmarsat.com.

The Inmarsat press release newsfeed and corporate updates are on @InmarsatGlobal.

### **About SSI-Monaco**

SSI-Monaco (Space Systems International – Monaco S.A.M.) is the satellite operator of Monaco and an integrated satellite telecommunications services provider.

SSI-Monaco realized its first telecommunication satellite, MonacoSat-1,

<sup>&</sup>lt;sup>2</sup> The Vendée Globe is the only non-stop solo round the world race without assistance

which was launched on the 27th of April 2015 by SpaceX.

As an official partner of Inmarsat, SSI-Monaco offers all Inmarsat Global products and services, complementing its fixed satellite services portfolio by offering global mobile communications. This powerful partnership with Inmarsat enables SSI-Monaco to sell complete land, maritime and aviation solutions.

### **About Yacht Club de Monaco**

The YCM was founded in 1953 by Prince Rainer III and has been presided since 1984 by HSH Prince Albert II. As a favourite port call for owners and head office for many of the major players in the sector, the Principality of Monaco has established itself as the Yachting Capital, spearheaded by its Yacht Club.

The YCM is a nautical club counting members owning modern or classic boats, yachts, sailing boats and regattas. It also has members not owning boats. The club organises sport and cultural events regarding the maritime area.