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Havila Kystruten and KONGSBERG sign long-term service agreement

Havila Kystruten AS and KONGSBERG have signed a ten year long “Power-by-the-Hour” service agreement for four new coastal cruise vessels that are currently under construction. The contract value is 150 MNOK.

“It’s extremely important for Havila Kystruten to operate our new fleet with as little downtime as possible due to service requirements or equipment failure. Power by the hour is a tool made possible in the age of digitalisation, and we are looking forward to experience it’s benefits for our customers,” says Per Sævik, Chairman of Havila Kystruten.

Power-by-the-Hour was launched in 2017, and was first sold to the cargo operator NorLines the same year. The agreement means that the vessel owner is handing the responsibility for service planning and performance back to the equipment's supplier, Kongsberg Maritime. The customer pays a fixed charge per hour of operation, per ship. Kongsberg Maritime monitors the equipment aboard each vessel from shore, collecting data from onboard sensors. KONGSBERG's engineers will be able to connect to the ship and carry out service activities remotely or, if necessary, send out a service engineer to do the job. The agreement also covers planned maintenance, while day-to-day maintenance aboard ship will be carried out by the shipping company itself.

"Power by the hour harnesses the power of "big data". The system enables us to offer ships better and more comprehensive service agreements than before," says Egil Haugsdal, President, Kongsberg Maritime.

From January 2021, Havila Kystruten will operate four passenger ships on the coastal route between the cities of Bergen in south western, and Kirkenes in northern, Norway. The ships will be equipped with a large equipment package from Kongsberg Maritime, including main propulsion thrusters of type Azipull with Permanent Magnet (PM) drive motor, PM tunnel thrusters, and stabilisers. Kongsberg also delivers the ships' LNG systems, which include four Rolls-Royce Bergen gas engines.

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KONGSBERG (OSE-ticker: KOG) is an international, knowledge-based group delivering high technology systems and solutions to clients within the oil and gas industry, merchant marine, defence and aerospace. KONGSBERG has close to 11,000 employees located in 40 countries. Follow us on Twitter: @kongsbergasa.

About Kongsberg Maritime

Kongsberg Maritime is a global marine technology company providing innovative and reliable 'Full Picture' technology solutions for all marine industry sectors including merchant, offshore, cruise, subsea and naval. Headquartered in Kongsberg, Norway, Kongsberg Maritime has manufacturing, sales and service facilities in 34 countries.

Kongsberg Maritime solutions cover all aspects of marine automation, safety, manoeuvring, navigation, and dynamic positioning as well as energy management, deck handling and propulsion systems, and ship design services. Subsea solutions include single and multibeam echo sounders, sonars, AUV and USV, underwater navigation and communication systems.

Training courses at locations globally, LNG solutions, information management, position reference systems and technology for seismic and drilling operations are also part of the company's diverse technology portfolio. Additionally, Kongsberg Maritime provides services within EIT (Electro, Instrument & Telecom) engineering and system integration, on an EPC (Engineering, Procurement & Construction) basis.

Kongsberg Maritime is part of Kongsberg Gruppen (KONGSBERG), an international, knowledge-based group that celebrated 200 years in business during 2014. KONGSBERG supplies high-technology systems and solutions to customers in the oil and gas industry, the merchant marine, and the defence and aerospace industries.

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