



Fischer Panda UK offers a range of Parker Group watermakers to its leisure customers, including the Sea Recovery brand

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## Fischer Panda UK Approves Argo Nautical Ltd as Sub-Dealer for Sea Recovery Watermakers

Leading distributor of Parker Group watermakers Fischer Panda UK has approved Argo Nautical Ltd as a sub-dealer for its Sea Recovery system range. Argo Nautical, established in 1964, is a company which sits behind a number of brands in the marine luxury sector, including Princess Motor Yacht Sales, which has grown to be the world's largest retailer for the Princess brand of luxury yachts, and independent yacht brokerage and retrofit service specialist, Argo Yachting.

Reinforcing Fischer Panda UK's growing presence in the watermaker sector, the new partnership will permit Argo Nautical to market the advanced reverse-osmosis desalination products to motor yacht owners throughout its extensive customer network.

As a Sea Recovery sub-dealer, Argo Nautical is authorised to promote, sell, and provide support and technical services for the watermaker systems. It will do so primarily under the Argo Yachting brand.

Complete systems supplier Fischer Panda UK will provide specialist training for the Argo Yachting engineering team to carry out self-installations, servicing, warranty and commissioning, predominantly for Princess clients who are retrofitting watermakers.

Argo Yachting has office locations and service centres in Southampton, London, Plymouth, Marbella, Mallorca and Germany, with more than 40 engineers providing owners with technical advice and yacht servicing. The new agreement with Fischer Panda UK will ensure Argo customers can benefit from the leading features of the Sea Recovery models, including the popular fully-automatic, one-touch Aqua Matic range and the higher-capacity systems such as the revolutionary Aqua Matic Dual Pass series and Aqua Matic XL.

Chris Fower, Director of Sales and Marketing, Fischer Panda UK, said: "We offer customers the largest range of desalination products on the market, so we are very pleased to further strengthen our reach in the watermaker sector with this partnership with Argo Yachting and Princess Motor Yacht Sales. We look forward to working with their sales team and engineers to maximise this opportunity and enable more boat owners to experience the reliability, ease of use and advanced technology of the Sea Recovery watermaker range. Fischer Panda UK has operated as a key distributor for Parker Group brands Sea Recovery, Village Marine and HRO, for several years, enabling us to offer a diverse range and we are confident that these highly-advanced, compact, lightweight and durable systems are ideal for Argo's customers and Princess boat owners."

Simon Birchall, Argo Nautical's Aftercare Director, said: "As a company, we have been working with motor yacht owners for more than 50 years, providing them with both luxury yacht sales and aftercare services. We understand the importance of effective water systems on board and the need

for a reliable yet flexible system that can stand up to the unique rigours of a marine environment. Our partnership with Fischer Panda UK means that we can provide what we feel is best in class, and what's more we will have the training and support for our engineers to be able to offer a seamless service. When we recommend or fit a product, our customers trust us to steer them in the right direction. From day one, we have had confidence in the Sea Recovery range, along with the back-up and support they offer. We are looking forward to introducing them to our customers. We know they will be as impressed as we are."

Whether water is required to drink, cook, shower, wash clothes and dishes, or for spot-free cleaning of the yacht, the Sea Recovery system range has been developed to suit various applications, depending on available space on the boat, required water supply and level of automation. Engineered to be easier to use and maintain, and more reliable than conventional watermakers, the Sea Recovery Aqua Matic range is ideal for boats of 50ft to 100ft. For super and mega yachts, the high-capacity, fully-automated Aqua Matic XL with one-touch operation and optional remote control is offered as a higher production alternative. Showcasing next generation reverse osmosis technology, the quiet-running Aqua Matic Dual Pass series combines the benefits of a standard watermaker with the capability to produce ultra-pure water from sea water or from any dockside freshwater source. Meanwhile, the Sea Recovery Aqua Whisper models and Mini series are suited for mid-size boats or owners preferring more control over functionality.

Fischer Panda UK has full-service capability to supply a range of diesel generators, air-conditioning systems, hybrid electric propulsion systems, integrated mobile power solutions and watermakers for leisure and commercial vessels.

For more information about Fischer Panda UK's range of products, visit [www.fischerpanda.co.uk](http://www.fischerpanda.co.uk). To find out more about Argo Nautical visit [www.princess.co.uk](http://www.princess.co.uk) or [www.argoyachting.com](http://www.argoyachting.com).

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## **About Fischer Panda UK**

Fischer Panda UK Ltd offers full-system design capability, servicing and aftercare as a leading distributor of diesel generators and a major supplier of the latest technology in air-conditioning systems, hybrid electric propulsion systems, integrated mobile power solutions and water makers for a variety of commercial and leisure vessels.

Renowned worldwide as innovative, reliable and extremely quiet, the extensive Fischer Panda range of compact diesel generators includes its next generation highly efficient and powerful variable speed iSeries-Generators. Fischer Panda generators from the Panda 4000s Neo up to the next generation iSeries Panda 45i genset have passed type approval by members of the IACS (International Association of Classification Societies) board.

Other world-class products from Fischer Panda UK include desalination

systems from Sea Recovery, HRO, and Village Marine, with models suitable for day-boats to warships and offshore platforms, plus air-conditioning systems from leading marine HVAC supplier Dometic, CZone digital switching and Mastervolt power solutions.

Fischer Panda UK is ISO UKAS 9000/1 accredited and operates from a purpose built 9,000 sq. ft facility in Verwood, Dorset. Its experienced engineers, sales and operational staff work with OEMs to develop integrated systems for custom vessels and offer specialist technical support and on-going aftercare to its customers.

Also active in the military and automotive sectors, the company works with UK MOD and other armies around the world providing solutions for specialist vehicle and land-based applications. Two thirds of Formula 1 mobile truck units install Fischer Panda generators, as do the BBC, Sky and many other mobile broadcasting vehicles.

Operating since 1977, Fischer Panda GmbH is headquartered in Paderborn, Germany. The Fischer Panda team covers more than 500 technicians and partners in over 90 countries worldwide.

### **About Argo Nautical Ltd**

Established in 1964 (formerly Princess International Sales and Service Ltd), Argo Nautical Limited is the parent to a number of brands in the marine luxury sector including Princess Motor Yacht Sales, which has now grown to be the world's largest distributor of Princess Yachts, iconic American Boating brand Chris-Craft, as well as independent luxury yacht brokerage and service brand Argo Yachting. Argo Nautical benefits from over 50 years of experience in high-end motor yacht sales and service with multiple offices across Europe. For further information, visit [www.argoyachting.com](http://www.argoyachting.com); [www.princess.co.uk](http://www.princess.co.uk)