



Greensea IQ - Business Development Manager Jeff Vos

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Driving Growth: Greensea IQ Appoints Jeff Vos for Key Role

Richmond, Vermont – 12 December 2023 - Greensea IQ, a leading provider of intelligent ocean solutions and the creator of the OPENSEA operating system, is pleased to announce the newest addition to its team, Jeff Vos, who has been appointed as the Business Development Manager for Integrated Systems. Vos brings a wealth of experience and expertise in the marine industry, having worked in ocean robotics for the past five years, most recently at Oceanbotics, Inc.

In his role as Business Development Manager for Integrated Systems, Vos will be based out of Greensea IQ's San Diego office, where he will focus on driving sales and building strategic partnerships. His primary responsibility will be to promote and enhance the market presence of Greensea IQ's Bayonet autonomous underwater ground vehicles (AUGV), a cutting-edge solution that offers unmatched autonomy and versatility in near shore, underwater operations, making it an invaluable asset for marine applications in the surf zone.

"We are really excited to have Jeff join Greensea IQ," said Rob Howard, Chief Growth Officer at Greensea IQ. "His strong background and experience in ocean robotics business development, along with his international network, will provide tremendous support to our commercial and defense growth next year."

In his new role, Vos will play a pivotal role in identifying key partners, building long-term relationships, and developing new market segments. His focus on the Bayonet AUGV technology will contribute to its success as a groundbreaking solution for marine applications in the surf zone.

Vos expressed his excitement about joining Greensea IQ, stating, "I am excited to join the team at Greensea IQ and contribute to the growth of the Bayonet AUGV product line. The opportunities for innovation in marine robotics are immense, and I look forward to leveraging my skills to elevate Greensea IQ's position in the market."

Greensea IQ is confident that Jeff Vos's addition to the team will further strengthen the company's position as a leader in intelligent ocean solutions and reinforce its commitment to providing state-of-the-art technology for underwater operations.

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About Greensea IQ

Greensea IQ develops intelligent ocean solutions that drive technical advancement for defense, transportation, energy, and science applications.

The world on and beneath the waves has long been a source of fascination and mystery. As technology advances, our ability to explore and understand the oceans has grown exponentially. Greensea IQ is the merger of three companies at the forefront of this revolution – Greensea Systems, Bayonet Ocean Vehicles, and Armach Robotics. Each of these organizations has made significant strides in marine technology, revolutionizing the way we work in the ocean. Together, as Greensea IQ, emerges a more powerful and innovative company, committed to making the work that is done on and under the ocean more efficient, safer, and for the protection of earth and humankind.

Greensea IQ is the developer of OPENSEA, an open architecture robotics platform that provides control, navigation, and autonomy for the marine industry. One of the key strengths of OPENSEA's technology is its adaptability. The software can be integrated into a wide range of underwater vehicles, from remotely operated vehicles (ROVs) to autonomous underwater vehicles (AUVs). This flexibility makes Greensea IQ's solutions invaluable for various applications, including offshore energy, scientific research, and maritime defense.

Further notes to Editor

Greensea IQ continues to manufacture the Bayonet line of autonomous underwater ground vehicles (AUGV). Operating from the seafloor to the beachhead, Bayonet AUGVs travel through the harshest conditions where other systems can not. Bayonet AUGVs have been used for UXO search and classification and are suited for near shore inspection for offshore wind and

defense, especially in the surf zone. Bayonet AUGVs are available as a Robot as a Service to reduce the initial upfront costs for customers to expand their fleet.

EverClean, the original always clean hull solution originally pioneered by Armach Robotics, will continue with Greensea IQ in a state-of-the-art remote operations center located in Plymouth, MA. EverClean is a proprietary, scalable service solution that provides preventative in-water cleaning and inspection data to maintain optimum vessel performance for extended periods of time.

Greensea IQ continues the progress being made in the field of marine technology by providing the software and hardware that contributes to the sustainable management of marine resources and the protection of underwater ecosystems, as well as the people working on and under the oceans.

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