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## Apax-backed Marlink and OmniAccess complete successfully their transaction

*Marlink Group continues to expand as the leading maritime VSAT company, serving globally more than 5000 vessels under contract*

**Paris/Oslo/Palma de Mallorca, 5 March 2018:** Superyacht broadband connectivity services and solutions provider OmniAccess has become part of the Marlink Group, following the closing of the transaction that was first announced in November 2017. The 2002 founded, Majorca-based company will continue to operate under the highly-regarded OmniAccess brand and will lead the superyacht and boutique cruise segment of the Marlink Group going forward. As from today, the management teams of OmniAccess and

Marlink will work closely together with the ambition to ever better serve their customers and to be at the forefront of the satcom industry.

The completion of the OmniAccess transaction follows the recent acquisition of LiveWire Connections in December 2017 and the combination will extend Marlink Group's existing maritime leadership to the superyacht and boutique cruise segment. As the leading maritime VSAT company, the new combined Marlink Group generates close to US \$500 million revenues, employs 1000 experts and manages over 5000 VSAT vessels under contract. Both OmniAccess and Livewire Connections contribute to Marlink's commitment to meeting the significant demand for cutting-edge broadband satellite services and on-board IT solutions in the superyacht sector, driven by high-end applications including streaming television, social media and fast web browsing for owners, their families and guests.

With a staff of over 70 specialists, OmniAccess operates an advanced global proprietary VSAT network with more than 24 satellite-beams in both C- and Ku-band, uplinked from 6 Teleport locations in Spain, Germany, Hawaii, Australia and the USA. OmniAccess provides industry-leading nextGen BroadBeam<sup>®</sup> VSAT solutions for Internet connectivity at sea with ultra-high speeds of up to 300 mbps, augmented by the nextGen iO 4G & WiMax terrestrial connectivity services. The portfolio is further enhanced by the extensive suite of Plexus advanced integrated maritime IT networks and IPTV solutions.

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**For further information, please contact:**

Knut Natvig, Marlink

T: +47 48 030 911

E: [knut.natvig@marlink.com](mailto:knut.natvig@marlink.com)

[www.marlink.com](http://www.marlink.com)

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## **About the Marlink Group**

The Marlink Group is the world's leading provider of end-to-end managed connectivity and IT solutions. The group which includes Marlink, Telemar, Palantir, Livewire Connections and OmniAccess, provides maritime and enterprise customers with an integrated offering of reliable broadband communications and IT, digital solutions, bridge electronics, and flexible service and maintenance.

The Marlink Group's unrivalled portfolio of multi-band communication solutions covering Ku-, Ka-, C- and L-band services is augmented with mobile and terrestrial links and an industry-unique range of digital solutions. With more than 1000 employees worldwide, the Group serves enterprise and maritime customers globally, including: Shipping, Offshore, Cruise & Ferry, Yachting and Fishing, as well as Mining, Oil & Gas, Utilities, Humanitarian & NGO, Media & Events.

The Marlink Group delivers solutions with unrivalled service and support through an enhanced global footprint, including a network of sales and service locations ensuring customer proximity. Our 24/7 service desk, local presence on all continents and a network of 1250 service points staffed with highly qualified service engineers support our customers globally to operate their business in an ever smarter, safer and more profitable way.

More than 70 years' experience, combined with our strong satellite network and hardware manufacturer partnerships, enables Marlink to bring the power of smart connectivity solutions to customers worldwide, helping them to digitalise their remote business operations wherever they are.

The Group is led by Erik Ceuppens as CEO.

[www.marlink.com](http://www.marlink.com)

## **About OmniAccess**

Headquartered in the "yachting capital of the Mediterranean," Palma de Mallorca, OmniAccess is the leading specialized maritime connectivity solutions provider. Established in 2002, the company offers a portfolio of cutting-edge IT networks, broadband services and IPTV solutions to over 300

vessels, including the world's most impressive yachts, boutique cruise lines and high-end expedition vessels.

With an experienced staff of over 70 employees, OmniAccess operates an advanced global VSAT network on over 24 satellite-beams in both C-band and Ku-band, uplinked from 5 Teleport-locations in Spain, Germany, Hawaii, Australia and the USA. With an unparalleled 24/7 Network Operations Center OmniAccess provides the highest service levels and pushes the boundaries of VSAT connectivity with nextGen BroadBeam® speeds of up to 300 mbps. The company also specializes in advanced integrated maritime IT networks, all-in-one management tools and Plexus TV IPTV solutions.

[www.omniaccess.com](http://www.omniaccess.com)

### **About Apax Partners**

[www.apax.fr](http://www.apax.fr)

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Apax Partners is a leading private equity firm in Europe. With 45 years of experience, Apax Partners provides long-term equity financing to build and strengthen world-class companies. Funds managed and advised by Apax Partners exceed €3 billion. These funds invest in fast-growing small and mid-market companies across four sectors of specialisation: TMT, Consumer, Healthcare and Services.